

Fastest-Growing Private Companies, \$5 million to \$25 million

(ranked by revenue-growth percentage)

2011 rank	Company	President/CEO Website	2010 revenue 2008 revenue FY ends	Growth percentage 3-year revenue growth	Type of business
1	American Partners Inc. 1005 Main St., Suite 2205 Pawtucket, R.I. 02860 (401) 312-4262 Fax: (401) 633-7161	Tom Leonard, president www.americanpartnersinc.com	\$15,614,000 \$2,400,000 December	551% \$13,214,000	Business intelligence, performance management, CRM and data warehousing
2	SyNet Inc. 205 Hallene Road, Suite 101 Warwick, R.I. 02886 (401) 736-6450 Fax: (401) 736-6455	Stephen P. Beauvais, president www.synetinc.com	\$7,400,000 \$3,243,000 December	128% \$4,157,000	Provider of design, engineering and installation services for voice, data and video-system networks, access control, security and surveillance
3	Astonish Results LP 300 Centerville Road, Suite 320E Warwick, R.I. 02886 (401) 921-6220 Fax: (401) 921-6220	Adam DeGraide, founder and CEO, Tim Sawyer, president and co-founder, John Boudreau, COO and co-founder www.astonishresults.com	\$6,746,545 \$3,277,000 June	106% \$3,469,545	Digital marketing
4	Andera Inc. 204 Westminster St. Providence, R.I. 02903 (401) 621-7900 Fax: (401) 751-4534	Charles Kroll, CEO www.andra.com	\$8,115,865 \$4,100,000 December	98% \$4,015,865	Online-account opening technology for retail financial institutions, fraud detection software
5	Envision Technology Advisors 951 North Main St. Providence, R.I. 02904 (401) 272-6688 Fax: (401) 272-0911	Todd S. Knapp, president www.envisionsuccess.net	\$6,500,000 \$3,500,000 December	86% \$3,000,000	Network services provider delivering desktop and server virtualization, consulting services, assessment, Web development, managed services and programming
6	PriMedia Inc. 1775 Bald Hill Road Warwick, R.I. 02886 (401) 826-3600 Fax: (401) 826-3644	James J. Cooney Jr. www.primediahq.com	\$20,000,000 \$13,200,000 December	52% \$6,800,000	International, national, regional and local media planning and buying (traditional, alternative and new media), marketing and direct-marketing services
7	Site Specific 45 Dike St. Providence, R.I. 02909 (401) 632-4400 Fax: (401) 632-0079	Peter Crump, Matt Dempsey, co-owners and presidents www.sitespecificllc.com	\$5,100,000 \$3,700,000 December	38% \$1,400,000	General contractor
8	Russell Morin Fine Catering 95 Frank Mossberg Drive Attleboro, Mass. 02703 (508) 226-6600 Fax: (508) 222-9537	Russell Morin, president www.morins.com	\$10,223,938 \$8,000,000 December	28% \$2,223,938	Catering division: high-end off-premise catering, express catering, event planning, bar/beverage and rentals service; restaurant division: Morin's Diner located in Attleboro
9	Contech Medical 99 Hartford Ave. Providence, R.I. 02909 (401) 351-4890 Fax: (401) 421-5072	Raymond A. Byrnes www.contechmedical.com	\$14,000,000 \$11,000,000 January	27% \$3,000,000	Medical-device manufacturer
10	Cornerstone Group 931 Jefferson Blvd., Suite 3001 Warwick, R.I. 02886 (800) 678-1700 Fax: (401) 884-5710	Joseph Cardello, Robert Calise, principals www.teamcornerstone.com	\$5,800,000 \$4,700,000 December	23% \$1,100,000	Employee-benefits brokerage and consulting firm providing retirement plan administration, and retirement investment consulting and payroll services
11	Energy Electric Co. Inc. 1265 Mendon Rd. Woonsocket, R.I. 02895 (401) 766-1774 Fax: (401) 766-1499	Bruce E. Dubeau, president www.energyelectricne.com	\$8,200,000 \$6,800,000 December	21% \$1,400,000	Electrical contracting
12	parsonsKellogg 1 Noyes Ave. Rumford, R.I. 02916 (401)-438-0650 Fax: (401)-438-0651	Tom Kellogg, president www.parsonskellogg.com	\$10,845,076 \$9,395,000 December	15% \$1,450,076	Sports marketing and premium co-branded merchandise
13	Innovex ① 11 Powder Hill Road Lincoln, R.I. 02865 (401) 232-7000 Fax: (401) 232-9000	Peter S. Parisi www.innovex.co	\$10,487,319 \$9,109,000 December	15% \$1,378,319	Total office technology provider, specializing in office equipment and printology services, office supplies, managed print services, IT services and digital signage
14	Automated Business Solutions 415 Kilvert St. Warwick, R.I. 02886 (401) 732-3000 Fax: (401) 732-1550	Alan P. Albergaria, president, Robert Maceroni, vice president of service, Tom LaPorte, vice president of sales www.totalofficeanswer.com	\$6,485,000 \$5,750,000 December	13% \$735,000	Provider of office equipment and service, supplies and fine paper sales
15	Tele-Consultants Inc. 2 Corporate Place Middletown, R.I. 02842 (401) 619-3720 Fax: (678) 893 - 7896	Martha Renshaw, CEO, Curt Renshaw, president and COO www.teleinc.com	\$22,469,869 \$20,545,719 December	9% \$1,924,150	Engineering, program management, logistics, training and IT support to the U.S. Department of Defense and commercial clients
16	Preservation Society of Newport County 424 Bellevue Ave. Newport, R.I. 02840 (401) 847-1000 Fax: (401) 847-1361	Trudy Coxé, CEO and executive director www.newportmansions.org	\$17,800,000 \$17,000,000 March	5% \$800,000	Preservation organization protecting architectural, landscape and cultural heritage
17	(add)ventures 117 Chapman St. Providence, R.I. 02905 (401) 453-4748 Fax: (401) 453-0095	Stephen Rosa www.addventures.com	\$8,730,000 \$8,610,000 December	1% \$120,000	Digital multidisciplinary, multicultural and multinational brand communications firm
18	Community Care Services Inc. 70 Main St. Taunton, Mass. 02780 (508) 821-7777 Fax: (508) 880-6155	Thomas Fisher www.communitycareservices.org	\$22,581,260 \$22,311,071 June	1% \$270,189	Human-service agency serving children, adults, elders and families

NA = Not applicable/not available NL = Not listed last year

① Formerly known as Advanced Business Machines Inc., the company reintroduced itself as Innovex on June 8, 2011.

LIST RESEARCHED BY Alissa Foley

Some survey recipients may not have responded; information is the best and most complete available as of press time. It is not our intent to endorse the participants. While every attempt is made to ensure the accuracy of the top lists, omissions and errors sometimes occur. Please send additions or corrections to: Researcher, Providence Business News, 220 West Exchange St., Providence, R.I. 02903. To request a survey or to update contact information, write to research@pbn.com.